

SAN FRANCISCO BAR PILOTS
NAVIGATION TECHNOLOGY PLAN - 2020 - COST ESTIMATES

PART 1 - PRECISION DOCKING SYSTEM FOR ULCV PILOTING

A. Piloting Components - 6 complete units total

Sensor Hardware - Trelleborg Marine Systems DK, model SafePilot CATII with AIS (1 Sensor per system)

Display Hardware - Apple iPad Pro 12.9 inch 128 GB WiFi + LTE (2 Displays per system)

Navigation Software - SEAIq Pilot (1 license per display)

Carrying case - Watershed Zip Dry Chattooga waterproof bag with strap

BOPC RECEIVED
7/15/2020

1 Each - Precision Docking System (Hardware)		
1 CATII with AIS	<i>Existing hardware in service</i>	\$0
	Subtotal	\$0
2 Apple iPad Display (2 displays required per Docking System)		\$0
	<i>Existing hardware in service</i>	
	Subtotal	\$0
1 Carrying Case	<i>Existing hardware in service</i>	\$0
		\$0

Precision Docking System Software Package (ANNUAL LICENSE SUBSCRIPTION) per display		
1 SEAIq Pilot Enterprise Subscription		\$360
1 SEAIq Pilot Enterprise Subscription		\$360
	Annual License Subscription Fee per E-Pilot System	\$720

	Hardware	Software
Hardware Cost Per Unit	\$0	
Total # of systems required - 6	x6	
Total Hardware Cost	\$0	
Annual Client Software License Fee per E-Pilot system		\$720
Total # of E-Pilot Systems - 6		x 6
Total Annual Client Software License Fees		\$4,320
Planned Years of Service - 3		x 3
Total 3 year Client Software License Fees		\$12,960
Annual LTE data fees for SEAIq Enterprise Server (@ \$20/mo)		\$240
Total # of E-Pilot Displays - 12		x 12
Total Annual Data Fees		\$2,880
Planned Years of Data Service - 1		x 1
Total Data Fees		\$2,880

Precision Docking System Total 3 Year Cost Estimate **\$0** + **\$15,840** = **\$15,840**

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PART 2. ENHANCED ROUTE PILOTING SYSTEM

A. Piloting Components - 62 complete units total

Sensor Hardware - Trelleborg Marine Systems DK - CAT XT System (2 XT Devices per Pilot System)
 Display Hardware - Apple iPad Pro 12.9 inch 128 GB WiFi + LTE
 Navigation Software - SEAIq Pilot Enterprise Subscription

1 each - CAT XT System with IP 67 water tightness upgrade (2 XT devices per pilot)	\$0
<i>Existing hardware in service</i>	Subtotal
	\$0

1 each - Apple iPad Pro 12.9 inch 128 GB WiFi + LTE	\$1,069
Apple Care 2 year extended warranty	\$110
	Subtotal
	\$1,179

Total Hardware Purchase, Warranty and Support Cost (Per Pilot) \$1,179

SEAIq Pilot Enterprise (Annual License Subscription Fee Per Pilot) **\$360**

Piloting Components Totals	Hardware	Software
Hardware Cost Per Unit	\$1,179	
Total # of units Required - 62	x62	
Total Hardware Cost	\$73,098	
Annual PPU Software License Fee		\$360
Total # of Licenses Required - 62		x 62
Total Annual PPU Software License Fees		\$22,320
Planned Years of Service - 3		x 3
Total 3 year PPU Software License Fees		\$66,960
Annual LTE data fees for SEAIq Enterprise Server (@ \$20/mo)		\$240
Total # of Route Piloting Systems		x 62
Total Annual Data Fees		\$14,880
Planned Years of Data Service - 1		x 1
Total Data Fees		\$14,880

Sales Tax on Hardware 8.5% \$6,213

Enhanced Route Piloting System Total 3 Year Cost Estimate	\$79,311	+	\$81,840	=	\$161,151
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3 Year Cost Totals

PART 1 - PRECISION DOCKING SYSTEM FOR ULCV PILOTING

Precision Docking System Hardware and Software Total 3 Year Cost Estimate	\$15,840
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PART 2 - ENHANCED ROUTE PILOTING SYSTEM

Enhanced Route Piloting Hardware and Software Total 3 Year Cost Estimate	\$161,151
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Total SFBP NavTech Plan Estimated 3 Year Cost	\$176,991
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