

FUND CONDITION STATEMENT				
	Board Operations 2030010	Trainee Training 2030019291	Continuing Education 2030019292	Total
Beginning Fund Balance 7/1/2019	\$1,706,509	\$1,399,790	\$740,863	\$3,847,162
Prior Year Revenue Adjustments	0	0	0	0
Prior Year Expenditure Adjustments ^{/1}	-56,183	0	0	-56,183
Adjusted Beginning Fund Balance	\$1,650,326	\$1,399,790	\$740,863	\$3,790,979
Actual Revenues to Date	1,199,712	607,760	277,025	2,084,497
Actual Expenditures to Date	-1,210,052	-693,990	-249,690	-2,153,731
Direct Fund Transfers Out ^{/2}	-107,114	0	0	-107,114
Ending Fund Balance 6/30/2020	\$1,532,873	\$1,313,561	\$768,198	\$3,614,631
Future Revenue Projection	0	0	0	0
Future Expenditure Projection	0	0	0	0
Actual Encumbrances to Date	-153,597	-115,298	-119,199	-388,094
Projected Fund Balance 6/30/2020	\$1,379,276	\$1,198,262	\$648,999	\$3,226,537

BUDGET AUTHORITY STATEMENT				
	Board Operations 2030010	Trainee Training 2030019291	Continuing Education 2030019292	Total
Budget Authority	\$1,629,000	\$937,111	\$387,889	\$2,954,000
Actual Expenditures to Date	-1,210,052	-693,990	-249,690	-2,153,731
Encumbrances to Date	-153,597	-115,298	-119,199	-388,094
Estimated Future Expenditures	0	0	0	0
Total Projected Expenditures	-1,363,648	-809,288	-368,889	-2,541,825
Savings/Deficit	\$265,352	\$127,823	\$19,000	\$412,175

^{/1} Prior Year encumbrance reductions

^{/2} Adjustments to fund balance (Calstars G04) FI\$CAL Internal Services Fund, FSCU Assessments, GAAP Reporting, Pro-Rata, Pension Repayment

COMPARISON OF BUDGET AUTHORITY WITH FORECASTED EXPENDITURES									
Support	2018-19	2019-20			Adjusted Budget Act	Expenditures	Year-End Balance	COMMENTS	
	Expenditures	To-Date Expenditures	Encumbrance	Totals					
01. Salaries	394,829	418,215	-	418,215	480,935	418,215	62,720	Savings: AGPA vacancy	
02. Board Fee	15,845	18,000	-	18,000	21,600	18,000	3,600		
05. OASDI	22,864	21,706	-	21,706	27,178	21,706	5,472		
06. Health/Dental/Vision	11,834	10,924	-	10,924	16,025	10,924	5,101		
07. Retirement	111,949	129,012	-	129,012	154,321	129,012	25,309		
08. Workers Comp	1,870	2,792	-	2,792	5,300	2,792	2,508		
09. Medicare	5,945	6,040	-	6,040	6,562	6,040	522		
10. Other Benefits	50,247	38,897	-	38,897	37,246	38,897	(1,651)		
11. General Exp	1,355	2,929	128	3,058	2,000	3,058	(1,058)		
12. Printing	4,170	6,282	0	6,282	5,600	6,282	(682)		
13. Communications	3,077	2,769	-	2,769	2,500	2,769	(269)		
14. Postage	1,304	277	423	700	1,000	700	300		
16. Travel In	4,436	2,503	-	2,503	26,000	2,503	23,497		
17. Travel Out	1,650	-	-	-	-	-	-		
18. Training	2,808	3,681	-	3,681	3,000	3,681	(681)		
19. Facilities	254,246	269,513	-	269,513	263,000	269,513	(6,513)		
20. Attorney General (DOJ)	52,828	95,893	-	95,893	84,000	95,893	(11,893)		
21. Consulting	336,356	158,347	152,520	310,867	459,400	310,867	148,533		
22. Data Ctrs	11,583	9,249	-	9,249	14,000	9,249	4,751		
23. Info Tech	17,259	5,917	-	5,917	19,333	5,917	13,416		
25. Equipment	-	7,106	477	7,583	-	7,583	(7,583)		Computers Purchase
27. Other Items of Expense	-	-	48	48	-	48	(48)		
Support Total	1,306,457	1,210,052	153,597	1,363,648	1,629,000	1,363,648	265,352		
Trainee Training									
08. Workers Comp	21,885	18,187	-	18,187	19,200	18,187	1,013		
11. General Exp	12,268	-	-	-	-	-	-		
16. Travel In	38	-	-	-	-	-	-		
17. Travel Out	7,100	2,344	4,756	7,100	7,100	7,100	-		
18. Training	-	15,000	-	15,000	-	15,000	(15,000)		
21. Consulting	301,300	44,943	110,542	155,485	238,811	155,485	83,326		
26. Other (Stipend)	523,258	613,516	-	613,516	672,000	613,516	58,484		
Trainee Training Total	865,849	693,990	115,298	809,288	937,111	809,288	127,823		
Pilot Cont Ed									
16. Travel In	-	-	-	-	-	-	-		
17. Travel Out	56,800	17,940	38,860	56,800	56,800	56,800	-		
18. Training	240,000	195,000	30,000	225,000	240,000	225,000	15,000		
21. Consulting	127,810	36,750	50,339	87,089	91,089	87,089	4,000		
Pilot Cont Ed Total	424,610	249,690	119,199	368,889	387,889	368,889	19,000		
BOPC Grand Total	2,596,916	2,153,731	388,094	2,541,825	2,954,000	2,541,825	412,175		

BOARD OF PILOT COMMISSIONERS

Fiscal Year 2019-20

For Fiscal Period 12 June 30, 2020

BOPC Monthly Analysis Revenue Projections

FY 2018-19 Revenue Actuals

Source: Checks	FY	FM	AA - Operations 4129400001	AB - Pilot Trainee (Trainee Trng) 4129400003	AC - Serving Pilot (Con't Educ) 4129400002	Pilot Trainee Training Application Fee 4129200	Totals
FM01 @ 2.75% (AA) - Actuals	18-19	July	116,232	120,760	7,110		244,102
FM02 @ 2.75% (AA) - Actuals	18-19	Aug	118,343	102,040	17,830		238,213
FM03 @ 2.75% (AA) - Actuals	18-19	Sept	82,448	73,560	14,985		170,993
FM04 @ 2.75% (AA) - Actuals	18-19	Oct	113,040	93,200	19,190		225,430
FM05 @ 2.75% (AA) - Actuals	18-19	Nov	106,391	88,320	17,635		212,346
FM06 @ 2.75% (AA) - Actuals	18-19	Dec	83,754	72,030	15,250		171,034
FM07 @ 2.75% (AA) - Actuals	18-19	Jan	107,649	81,465	18,950		208,064
FM08 @ 2.75% (AA) - Actuals	18-19	Feb	101,662	83,085	18,175		202,922
FM09 @ 2.75% (AA) - Actuals	18-19	Mar	92,059	74,370	17,475	7,000	190,904
FM10 @ 2.75% (AA) - Actuals	18-19	Apr	100,358	80,985	19,225	24,000	224,568
FM11 @ 2.75% (AA) - Actuals	18-19	May	110,094	79,050	19,525		208,669
FM12 @ 2.75% (AA) - Actuals	18-19	Jun	82,953	54,915	15,150	3,000	156,018
Trainee Application Fees Refund	18-19		-	-	-	(4,500)	(4,500)
Interest To-Date - Actuals	18-19		86,858				86,858
Total YTD Revenue/Interest			1,301,840	1,003,780	200,500	29,500	2,535,620
Projected Future Revenue			-	-	-	-	-
Projected Future Interest			-	-	-	-	-
Total Revenue Projection			1,301,840	1,003,780	200,500	29,500	2,535,620

FY 2019-20 Revenue Projections

Source: Checks	FY	FM	AA - Operations 4172500001	AB - Pilot Trainee (Trainee Trng) 4172500003	AC - Serving Pilot (Con't Educ) 4172500002	No trainee selection examination this fiscal year	Totals
FM01 @ 2.75% (AA) - Actuals	19-20	July	104,068	64,335	18,540		186,943
FM02 @ 2.75% (AA) - Actuals	19-20	Aug	101,230	43,200	24,030		168,460
FM03 @ 2.75% (AA) - Actuals	19-20	Sept	88,273	38,350	21,985		148,608
FM04 @ 2.75% (AA) - Actuals	19-20	Oct	116,210	50,410	28,410		195,030
FM05 @ 2.75% (AA) - Actuals	19-20	Nov	98,974	55,560	25,085		179,619
FM06 @ 2.75% (AA) - Actuals	19-20	Dec	102,526.78	60,185.00	26,290.00		189,002
FM07 @ 2.75% (AA) - Actuals	19-20	Jan	84,634	49,690	21,770		156,094
FM08 @ 2.75% (AA) - Actuals	19-20	Feb	76,995	45,280	19,810		142,085
FM09 @ 2.75% (AA) - Actuals	19-20	Mar	110,226	64,080	28,035		202,341
FM10 @ 2.75% (AA) - Actuals	19-20	Apr	88,210	49,930	22,330		160,470
FM11 @ 2.75% (AA) - Actuals	19-20	May	79,587	43,800	21,490		144,877
FM12 @ 2.75% (AA) - Actuals	19-20	Jun	80,429	42,940	19,250		142,619
Trainee Application Fees Refund	19-20		-	-	-		-
Interest To-Date - Actuals	19-20		68,348				68,348
Total YTD Revenue/Interest			1,199,712	607,760	277,025	-	2,084,497
Projected Future Revenue			-	-	-	-	-
Projected Future Interest			-	-	-	-	-
Total Revenue Projection			1,199,712	607,760	277,025	-	2,084,497

Notes:

AA - Operations surcharge is a percentage of Pilotage fees charged. Pilotage fees are determined by the size and weight of the vessel and driven by the # of ships coming in/out. Board Operations Surcharge changed from 3% to 2.75% effective 7/1/2018.

AB - Trainee Training is based on the # of ships and trainees in training. The surcharge rate was changed from \$15 to \$10/trainee/move effective 7/1/2019.

AC - Continued Education Surcharge is a fixed fee per ship that uses pilot service. Pilot Continuing Education Surcharge was changed to from \$25/move to \$35/move effective 7/1/2019.

125600-01 - Pilot Trainee Training Application Fee. Pay to the Board on submission of an application for admission to the Pilot Trainee Training Program an examination fee of \$1,000 for participation in the written examination and bridge simulator exercise provided. The Board shall refund the entire fee to the applicant if the applicant does not take the written examination. If the applicant takes the written examination but does not participate in the simulator exercise, the Board shall refund \$500 of the examination fee to the applicant.

BOARD OF PILOT COMMISSIONERS
Fiscal Year 2019-20
For FISCAL Period 12 June 30, 2020

Contracts & Encumbrances List

Program	Category 2	Supplier Name	Contract No.	Account	Line Item Description	Encumbered Amount	Expensed Amount	Remaining Encumbrance	Expenditures	Comments
Support	11. General Exp	PRISON INDUSTRY AUTHORITY	DIRECT PO	5301700	BPCPR9001 CHAIR	128	-	128	-	
	11. General Exp Total					128	-	128	-	
	12. Printing	SMILE BUSINESS PRODUCTS INC	BPCH7003	5302300	Additional Funds - Maint, non-taxable	302	-	302	-	
		SMILE BUSINESS PRODUCTS INC	BPCH7003		5yr maintenance, 60 mo (35% taxable)	1,859	1,538	321	1,538	
		SMILE BUSINESS PRODUCTS INC	BPCH7003		5yr maintenance, 60 mo (non-taxable)	3,208	4,023	(815)	4,023	
		SMILE BUSINESS PRODUCTS INC	BPCH7003		Additional Funds Maint. Taxable	192	-	192	-	
	12. Printing Total					5,561	5,561	0	5,561	
	14. Postage	FEDEX CORPORATION SERVICES INC	16M900007	5306400	Postage	700	277	423	277	Not encumbered in FISCAL. DGS Lease
	14. Postage Total					700	277	423	277	
	19. Facilities	BPP EMBARCADERO SQUARE PROPERTY OWNER, LLC	6256-001	5324450	Facility Rent		269,513		269,513	Not encumbered in FISCAL. Not a Contract/PO
	19. Facilities Total						269,513		269,513	
	20. Attorney General (DOJ)	DEPT OF JUSTICE	N/A	5340310	Legal - Attorney General		95,893		95,893	
	20. Attorney General (DOJ) Total						95,893		95,893	
	21. Consulting	DEPT OF THE CA HIGHWAY PATROL	18M900001	5340220	Administrative Support	149,000	149,000	0	149,000	
		KLAUS-D NIEM	17M900006	5340580	Investigative Services	10,000	1,615	8,385	1,615	
		MICHAEL J OCALLAGHAN	17M900007	5340580	Investigative Services	10,000	-	10,000	-	
		REGENTS OF THE UNIV OF CA SF	18M900011	5340290	Medical Fitness Exam, Pilots	124,275	-	124,275	-	
		SAN FRANCISCO BAR PILOTS	18M900007	5340420	Administrative Support & Surcharges	6,180	-	6,180	-	
		STATE CONTROLLER	17M900005	5340240	Surcharge Auditing Service		-	-	-	
		STATE CONTROLLER	19M900000	5340330	Expedited Warrants	250	-	250	-	
		JEFFREY HILL	17M900008	5340580	Investigative Services	10,000	390	9,610	390	
	21. Consulting Total					309,705	151,005	158,700	151,005	
	23. Info Tech	CALIFORNIA DEPT OF TRANSPORTATION	16M900008	5346300	IT Services					
		Computer Installation Services	DIRECT PO	5346300	Computer Installation Services	245	245	-	245	
	23. Info Tech Total					245	245	-	245	
	25. Equipment	NWN CORPORATION	DIRECT PO LAP	5362240	HP X360 1030 G4 i5 8GB 256SSD, CLIN #302-A	4,871	-	4,871	-	
		NWN CORPORATION	DIRECT PO LAPTOPS		HP INC. : HP IDS UMA i5-8365U 16GB 1030 G4 BNB	3,488	6,629	(3,141)	6,629	
	NWN CORPORATION	DIRECT PO LAPTOPS		HP Thunderbolt Dock 120W G2, CLIN #1085	610	-	610	-		
	NWN CORPORATION	DIRECT PO LAPTOPS		HP EXECUTIVE 15.6 BACKPACK, CLIN #1014-A	106	-	106	-		
	NWN CORPORATION	DIRECT PO LAPTOPS		HP USB-C to RJ45 Adapter US, CLIN #1082	70	-	70	-		
	NWN CORPORATION	DIRECT PO LAPTOPS		HP Comfort Grip Wireless Mouse, CLIN #1086	52	-	52	-		
	NWN CORPORATION	DIRECT PO LAPTOPS		HP 14.1 Business Sleeve, CLIN #1122	36	-	36	-		
	NWN CORPORATION	DIRECT PO LAPTOPS		HP IDS UMA i5-8365U 8GB 1030 G4 BNBPC, #6MJ7	(2,604)	-	(2,604)	-		
	PRISON INDUSTRY AUTHORITY	DIRECT PO	5362250	BPCPR9001 CHAIR	477	-	477	-		
25. Equipment Total					7,106	6,629	477	6,629		
27. Other Items of Expense	DIRECT PO BOPC Test Strip	DIRECT PO	5390100	DIRECT PO BOPC Test Strip	48	-	48	-		
27. Other Items of Expense Total					48	-	48	-		
Support Total					323,493	529,122	159,777	529,122		
Training	17. Travel Out	SAN FRANCISCO BAR PILOTS	18M900007	5320800	Travel	7,100	2,344	4,756	2,344	
	17. Travel Out Total					7,100	2,344	4,756	2,344	
	18. Training	ARTELIA EAU & ENVIRONMENT	15M900001	5322100	Maritime Pilots Training		15,000		15,000	
	18. Training Total						15,000		15,000	
	21. Consulting	CSU MARITIME ACADEMY	18M900008	5340330	Trainee Exam Services	94,000	-	94,000	-	
		CSU MARITIME ACADEMY	18M900009	5340330	Training Educational Service	4,000	4,000	-	4,000	
		REGENTS OF THE UNIV OF CA SF	18M900011	5340290	Medical Fitness Exam, Trainee	20,450	-	20,450	-	
		SAN FRANCISCO BAR PILOTS	18M900007	5340420	Administrative Support	35,535	47,123	(11,588)	47,123	
		SAN FRANCISCO BAR PILOTS	18M900007	5340480	Drug Testing	1,500	-	1,500	-	
	21. Consulting Total					155,485	51,123	104,362	51,123	
	26. Other (Stipend)	BURCHARD	BOPC2017-03	5454000	Stipends		83,000		83,000	Not encumbered in FISCAL. Not a Contract/PO
		STARNITZKY	BOPC2017-06	5454000	Stipends		10,968		10,968	Not encumbered in FISCAL. Not a Contract/PO
		CROWL	BOPC2018-02	5454000	Stipends		5,645		5,645	Not encumbered in FISCAL. Not a Contract/PO
		MERCIER	BOPC2018-01	5454000	Stipends		60,871		60,871	Not encumbered in FISCAL. Not a Contract/PO
		STEVENS	BOPC2019-02	5454000	Stipends		83,000		83,000	Not encumbered in FISCAL. Not a Contract/PO
		NELSON	BOPC2019-01	5454000	Stipends		83,000		83,000	Not encumbered in FISCAL. Not a Contract/PO
		BENEDICT	BOPC2019-03	5454000	Stipends		74,516		74,516	Not encumbered in FISCAL. Not a Contract/PO
	RODGERS	BOPC2019-04	5454000	Stipends		74,516		74,516	Not encumbered in FISCAL. Not a Contract/PO	
	ADAMS	BOPC2019-05	5454000	Stipends		63,000		63,000	Not encumbered in FISCAL. Not a Contract/PO	
	DEISHER	BOPC2019-06	5454000	Stipends		63,000		63,000	Not encumbered in FISCAL. Not a Contract/PO	
	MURNEY	BOPC2020-01	5454000	Stipends		14,000		14,000	Not encumbered in FISCAL. Not a Contract/PO	
26. Other (Stipend) Total						615,516		615,516		
Training Total					162,585	683,983	109,118	683,983		
Cont Ed	17. Travel Out	SAN FRANCISCO BAR PILOTS	18M900007	5320800	Travel	56,800	17,940	38,860	17,940	
	17. Travel Out Total					56,800	17,940	38,860	17,940	
	18. Training	ARTELIA EAU & ENVIRONMENT	15M900001	5322100	Maritime Pilots Training	240,000	210,000	30,000	210,000	
	18. Training Total					240,000	210,000	30,000	210,000	
	21. Consulting	CSU MARITIME ACADEMY	18M900009	5340330	Training Educational Service	85,500	36,750	48,750	36,750	
	SAN FRANCISCO BAR PILOTS	18M900007	5340420	Administrative Support	989	-	989	-		
	SAN FRANCISCO BAR PILOTS	18M900007	5340480	Drug Testing	600	-	600	-		
21. Consulting Total					87,089	36,750	50,339	36,750		
Cont Ed Total					383,889	264,690	119,199	264,690		
Grand Total					869,967	1,477,795	388,094	1,477,795		

BOARD OF PILOT COMMISSIONERS

Fiscal Year 2019-20

For Fiscal Period 12 June 30, 2020

Trainee Stipends: Multi 3-Year Agreements

\$7,000 per month per trainee starting FY 2019-20

FY 2018-19 *Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals*

Trainee Name and Start Date	Exp. / Graduation Date	New/Remaining Contract Amount	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	FY 2018-19 Total Expenditures	Remaining Funds for FY 2019-20
Greger - 1/4/17	Grad. 1/24/2019	108,581	6,000	6,000	6,000	6,000	6,000	6,000	4,645	-	-	-	-	-	40,645	-
Burchard - 7/17/17	Exp. 7/16/2020	159,613	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	87,613
Freese - 8/14/17	Grad. 11/15/2018	152,516	6,000	6,000	6,000	6,000	3,000	-	-	-	-	-	-	-	27,000	-
Pullin - 8/14/17	Grad. 1/24/2019	152,516	6,000	6,000	6,000	6,000	6,000	6,000	4,645	-	-	-	-	-	40,645	-
Starnitzky - 12/1/17	Exp. 11/30/2020	191,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	119,000
Corbett - 12/1/17	Grad. 4/25/2019	174,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	5,000	-	-	59,000	115,000
Crowl - 1/16/18	Exp. 1/15/2021	182,903	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	110,903
Mercier - 1/16/18	Exp. 1/15/2021	201,387	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	129,387
Stevens - 1/14/19	Exp. 1/13/2022	246,419	-	-	-	-	-	-	3,484	6,000	6,000	6,000	6,000	6,000	33,484	180,000
Nelson - 1/14/19	Exp. 1/13/2022	246,419	-	-	-	-	-	-	3,484	6,000	6,000	6,000	6,000	6,000	33,484	212,935
TOTAL			48,000	48,000	48,000	48,000	45,000	42,000	46,258	42,000	42,000	41,000	36,000	36,000	522,258	954,839

FY 2019-20 *Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals Actuals*

Trainee Name and Start Date	Exp. / Graduation Date	New/Remaining Contract Amount	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	FY 2019-20 Total Expenditures	Remaining Funds for FY 2020-21
Burchard - 7/17/17	Exp. 7/16/2020	87,613	6,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	83,000	4,613
Starnitzky - 12/1/17	Grad. 8/22/2019	119,000	6,000	4,968	-	-	-	-	-	-	-	-	-	-	10,968	108,032
Crowl - 1/16/18	Grad. 7/25/2019	110,903	5,645	-	-	-	-	-	-	-	-	-	-	-	5,645	105,258
Mercier - 1/16/18	Grad. 3/26/2020	129,387	6,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	5,871	-	-	-	60,871	68,516
Stevens - 1/14/19	Exp. 1/13/2022	180,000	6,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	83,000	180,000
Nelson - 1/14/19	Exp. 1/13/2022	110,903	6,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	83,000	180,001
Benedict - 8/12/19	Exp. 8/11/2022	252,000	-	4,516	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	74,516	180,002
Rodgers - 8/12/19	Exp. 8/11/2022	252,000	-	4,516	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	74,516	180,003
Adams - 10/1/19	Exp. 9/30/2022	252,000	-	-	-	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	63,000	180,003
Murney - 5/1/20	Exp. 4/30/2023	252,000	-	-	-	-	-	-	-	-	-	-	7,000	7,000	14,000	180,003
Deisher - 10/1/19	Exp. 9/30/2022	252,000	-	-	-	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	63,000	180,003
TOTAL			35,645	42,000	42,000	56,000	56,000	56,000	56,000	56,000	54,871	49,000	56,000	56,000	615,516	1,546,434