



MARINE EXCHANGE OF THE SAN FRANCISCO BAY REGION

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Dear Valued Member of the Marine Exchange:

As you know, the Marine Exchange of the San Francisco Bay Region is a not-for-profit, membership organization. Due to our status as a non-profit entity, we rely upon fees to cover our operating costs. Recognizing all the challenges that the maritime industry has faced, our Board of Directors has determined that we will **not** increase our fees for the next year.

We look forward to your continued support and wish you and your staff a happy holiday season and New Year. If there is anything we can do to assist, please do not hesitate to contact us.

We are proud to serve our Maritime Community:

- 24-hour tracking of all vessels.
- The Marine Exchange acts as the Secretariat and is the Chair of the San Francisco Bay Region [Harbor Safety Committee](#).
- The Marine Exchange acts as the Secretariat for the United States Coast Guard [Northern California Area Maritime Security Committee](#).
- The Marine Exchange is often the first to know of a sudden change in a ship's schedule.
- The Marine Exchange is empowered to make the federally mandated 96-h notification of a ship's arrival.
- The U. S. Department of Agriculture, the Immigration and Naturalization Service, the U. S. Customs Service, the U. S. Coast Guard, public health departments, and other government agencies use Marine Exchange information to assign inspectors and agents.
- The Pacific Maritime Association and longshore unions use Marine Exchange reports to prioritize the allocation of labor to ships entering the port.
- The Marine Exchange provides a 24-hour telephone answering service.
- The Marine Exchange acts as the [Clearing House](#) for the CA Office of Spill Prevention and Response, and as the Project Manager for the NOAA [Physical Oceanographic Real-Time Information System \(P.O.R.T.S.\)](#).
- The Marine Exchange sponsors the [Trade Facilitation Committee](#) and represents the interests of maritime stakeholders at various industry-related events and meetings.
- Please refer to our website for a complete listing of [services](#) and [fees](#).

We continue to value you and your company's membership in the Marine Exchange. We look forward to continuing our collaboration in maintaining the Bay Area's reputation as a viable world port region. We thank you for your continued support.

If you have any questions, please feel free to contact me at 415-441-5045 or by [email](#).

Sincerely,

Captain Lynn Korwatch,
Executive Director
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