

# REQUEST FOR PROPOSALS

The San Francisco Bar Pilots Benevolent and Protective Association ("Owner") is seeking proposals from qualified bidders for the construction of a new Station Vessel. The Vessel shall be constructed to the design package provided by Glostén and attached to this RFP.

## Request For Proposals Timetable

The proposed timetable for this project is set forth below. The Owner reserves the right to modify the timetable as necessary through written notification to all participants.

A.	Request For Proposals	Date:	August 28, 2025
B.	Prebid Conference (Online)	Date:	September 9, 2025
C.	Vessel Inspections at Pier 9, San Francisco	Date:	September 16, 2025
D.	Release Updated Drawing Package	Date:	October 1, 2025
E.	Questions Due	Date:	October 21, 2025
F.	Return of Proposals (Proposal Due Date)	Date:	November 18, 2025
G.	Notification of intent to Award	Date:	December, 2025
H.	Notice to Proceed / Contract Execution	Date:	Q1 2026

## Request for Proposals Documents

This Request for Proposals (RFP) includes the Invitation for Proposals (cover letter), Confidentiality Agreement, and the Requirements and Terms and Conditions set forth below and in the following attachments, all of which are fully incorporated herein:

- Attachment 1: Contract Specification and Drawing Package**
- Attachment 2: Vessel Construction Agreement**
- Attachment 3: Price Proposal Form**
- Attachment 4: Milestone Payment Proposal Form**
- Attachment 5: Rate Schedule Form**
- Attachment 6: Exceptions Form**
- Attachment 7: Withdrawal of Proposal Form**
- Attachment 8: Station Boat Legacy Drawings**

What follows is an introduction and general description of the underlying project, the vessel, and the RFP process as well as the Requirements, Terms & Conditions of this RFP.

# INTRODUCTION & DESCRIPTION

## Nature of the Underlying Project

The San Francisco Bar Pilots (SFBP) are responsible for ensuring the safe navigation of ocean-going vessels entering San Francisco Bay from sea, and throughout the Bay Area including the ports of San Francisco, Oakland, Richmond, Benicia, Redwood City, Stockton, and Sacramento. To accomplish this mission SFBP uses a fleet of pilot vessels consisting of three station boats, a 67' high speed run boat based out of Pier 9, and a 36' run boat based out of Pittsburg, CA. These vessels are owned by the San Francisco Bar Pilots Benevolent and Protective Association ("Owner") and chartered to and operated by SFBP.

One of the station boats is on station offshore of the entrance to San Francisco Bay 24 hours a day, 365 days per year. The station boat boards pilots onto incoming ships, disembarks pilots from outgoing ships, and serves as a waiting area for pilots between jobs. The station boats are crewed by four people including a captain, two additional watch officers, and a cook. The vessels and crews are on station for seven continuous days, after which a second vessel and crew reports to the station to relieve them.

The three station boats are of nearly identical design, with the California and San Francisco built by Marco Shipyard in 2000, and the Drake built by Foss Rainier Shipyard in 2009. The three vessels operate on a two-boat rotation, with one boat in reserve to cover planned and unplanned maintenance periods.

Regulations recently adopted by the California Air Resources Board (CARB) have prompted SFBP and Owner to accelerate its planned replacement of these station boats.

While this RFP is for the construction of a single new station boat, SFBP and Owner anticipate building two additional sister vessels over the next several years to bring the fleet into compliance with the CARB regulations.

## Request For Proposals

Owner is engaging qualified shipyards for the construction of a replacement station boat. The purpose of this RFP is to solicit competitive pricing, schedules, quality, and terms for this project.

A virtual pre-bid conference will be held at 10:00 am Pacific Daylight Time on Thursday, September 9, 2025. Attendance is mandatory as crucial information relevant to the RFP will be provided. To register for the pre-bid conference, please email a list of attendee email addresses to [Jsainsbury@maritimeconsultingpartners.com](mailto:Jsainsbury@maritimeconsultingpartners.com) and an invite will be distributed. An in-person option will not be available.

Participating firms are asked to make a Proposal for the construction of (THE VESSEL).

Participants will provide Proposals according to the terms and conditions enclosed herein that identify how that participant can work within the scope of the overall project to ensure its success. Price proposals, to be submitted on Attachment 3: Price Proposal Form, will identify with particularity the price and schedule for construction.

Furthermore, participants are also asked to direct questions or inquiries to Owner's representative during the course of the RFP. Any question or inquiry made by any participant, and the response to such by Owner, will be provided to all participants except if the matter is deemed by Owner's representative to be insignificant. Information will be provided in this fashion both to ensure that participants are placed on the same footing and are treated equally, and to ensure that participants make common technical assumptions.

For the purposes of inquiries regarding either the RFP process or technical inquiries, participants are directed to contact John A. Sainsbury at [jsainsbury@maritimeconsultingpartners.com](mailto:jsainsbury@maritimeconsultingpartners.com) as Owner's representative for this procurement.

#### Terms of Participation and RFP Process

The participation of each bidder in this project is explicitly subject to the Requirements, Terms and Conditions of this RFP, set forth below. Any participant which does not agree with any aspect of the Requirements, Terms and Conditions must promptly return all documents relating to this RFP; continuing participation in this project and submission of a Proposal will constitute assent.

Included in this RFP is a Vessel Construction Agreement for execution between Owner and participants to which an award is made. The entirety of the Proposal, and specifically vessel price and delivery date will be incorporated into the Vessel Construction Agreement in the event an award is made so that a complete contract is created. Participants may take exception to aspects of the Vessel Construction Agreement and/or this RFP, but such exceptions are strongly discouraged and may result in the participant's Proposal not being considered. Any exceptions taken to the Vessel Construction Agreement will be taken into account with respect to Owner's evaluation of each Proposal. The form of the Vessel Construction Agreement was selected because it has been widely utilized throughout the US and has been accepted as commercially reasonable by both Owners and Builders.

All Proposals will be received and maintained by the Owner on a confidential basis. All participants will receive notice that an award has been made by the Owner on or before the date indicated above for Notification of Intent to Award.

Participants should note that Owner reserves the right to contact participants who have submitted Proposals after the date set for submittal of Proposals but prior to the date set for notification of award, to negotiate milestones for construction, payment, and delivery dates, and Owner may allow for

Proposals to be revised and resubmitted prior to the date set for notification of award, but no participant may revise or withdraw its proposal after the date set for return without Owner's express written permission.

# REQUIREMENTS, TERMS AND CONDITIONS

## 1. DEFINITIONS

The following terms and abbreviations shall be applicable to all documents included within this Request for Proposals:

ABS	refers to the American Bureau of Shipping classification society
Contract	refers to the Vessel Construction Agreement (VCA), including all exhibits and documents incorporated therein.
Owner	refers to the San Francisco Bar Pilots Benevolent and Protective Association
Proposal Due Date	refers to the date by which an Offeror's Proposal must be delivered to Owner to be considered for this RFP, which date is identified in subsection 2G, below.
Proposal	refers to the entire proposal, including price and schedule, as detailed in Section 2, below.
Offeror	refers to a Shipyard which participates in this RFP and submits a Proposal and would become identified as Builder in the Contract if awarded the Contract.
Price Proposal Form	refers to Owner's Price Proposal form required under subsection 2.C, below.
RFP	refers to this Request for Proposals, including all attachments, exhibits, documents and other items referenced herein.
USCG	refers to the United States Coast Guard.
Vessel(s)	refers to the Vessel(s) to be constructed pursuant to the Contract.

## 2. PROPOSALS

- A. A Proposal may only be submitted by a participant invited by Owner to participate in this RFP;
- B. An Offeror may submit a single Proposal only, except as allowed for modification of a Proposal under section 5;
- C. Offerors must provide pricing and other details on the Forms attached to this RFP;
- D. The Proposal must include an explanation of any exceptions (Attachment 6: Exceptions Form) taken to the Vessel Construction Agreement (Attachment 2), along with proposed

alternative language. Said Contract shall be deemed to include and shall incorporate the required information identified in Section 3, below without it having to be inserted in the Contract itself. It must also include the proposed form of contract performance bond and payment bond as required by the Contract;

- E. The Proposal must be signed and dated by a corporate officer having authority to bind the Offeror to the Contract;
- F. The Proposal must be delivered to and received by Owner on or before the Proposal Due Date. The Proposal shall be provided electronically by PDF copy. Proposals shall be emailed to [Jsainsbury@maritimeconsultingpartners.com](mailto:Jsainsbury@maritimeconsultingpartners.com);
- G. The Proposal is due at or before 5:00 p.m., Pacific Daylight Time, November 18, 2025, which date and time constitute the Proposal Due Date. Owner may cancel or postpone the Proposal Due Date at any time up to the stated Proposal Due Date by providing notice to each participant in this RFP, which notice shall be deemed an amendment of this RFP;
- H. Proposals which are incomplete, delivered after the Proposal Due Date, or otherwise not in conformity with the requirements of this RFP, may be rejected and/or not considered, at Owner's sole discretion;
- I. The Offeror has the sole responsibility for careful review of the Proposal prior to submission to correct any errors;
- J. Each Proposal shall constitute an irrevocable offer to Owner if not modified or withdrawn prior to the Proposal Due Date pursuant to sections 5 or 6, below, which shall remain open and which cannot be withdrawn by the Offeror for a period of ninety (90) days following the Proposal Due Date.

### 3. PROPOSAL REQUIREMENTS

The following shall be included in the Proposal. The size of the Proposal shall be limited to the page counts noted in each section or sub-section below. The Proposal shall be formatted to follow this section of the RFP.

- A. Cover Letter (Limit 2 pages)
  - 1. The Proposal shall include a cover letter. The Cover letter must specifically identify the following:
    - a) The precise legal name of the specific business entity constituting the Offeror;
    - b) Total price for the construction of the Vessel in conformity with the Contract;
    - c) The date on which the Vessel will be completed;
    - d) Acknowledgement of receipt of the Contract Specification and Drawing package and any amendments to this RFP.
    - e) Statement agreeing to the Vessel Construction Agreement form and content, less any exceptions declared in the Proposal.
- B. Technical Proposal (Limit 15 pages)

1. Qualification/Experience
  - a) Briefly describe Offeror's qualifications and experience relevant to the project;
  - b) Include three (3) representative projects. For each explain how the project shows capabilities that specifically relate to Owner's project. Include the vessel type, size, unique requirements, and project dates;
  - c) Provide three references, preferably associated with the projects identified above;
  - d) Provide a general overview of shipyard facilities and capabilities.
2. Approach
  - a) Describe the shipyard's approach to managing this project. This should address all stages of the project including production engineering and design, fabrication, outfitting, testing and trials, delivery, and warranty;
  - b) Identify proposed team members. Provide a brief description of each person's experience as it specifically relates to duties on this project. Detailed CVs may be attached to the back of the Proposal and are not included in the page count. This should include any major subcontractors. Limit of five key people per Proposal;
  - c) If proposing to use major subcontractors, provide brief description of how subs will be managed. For each sub, discuss previous projects undertaken between the proposer and the subcontractor, the strengths of the relationship, and how conflict or quality issues are managed.
    - Any sub-contractor performing \$100,000 or more of the total scope of work shall be identified in the Proposal;
  - d) Describe how the project will flow through the facility, and how various assets and capabilities will specifically be used to benefit the project;
  - e) Provide a description of how Offeror's team will communicate with Owner, any specific project management tools to be utilized and the approach to supply chain management;
  - f) Risks and Long Leads - Provide a description of how long lead and high-risk items will be managed by the project team. Identify any areas of risk specifically related to this project and discuss proposed mitigation. Additionally, specifically address the Offeror's approach to the following –
    - Lithium Ion battery installation experience and risk mitigation
3. Schedule
  - a) Include a detailed schedule in GANTT format. This schedule shall include all design and engineering effort, long lead procurement, start and finish dates for major assemblies and installations, dock trials, sea trials, and delivery.
4. QA/QC program –
  - a) Identify any Quality certifications held by the Offeror;
  - b) Provide a detailed description of Offeror's QA/QC program for ensuring high quality and accurate design and engineering deliverables;
  - c) Provide a detailed description of Offeror's QA/QC program for all production related activities;
  - d) Provide samples of executed QC documentation from other projects. This may include material receiving reports, inspection reports, non-conformity reports, or other documentation that supports the assertions made in the Proposal. These sample documents shall be provided as an attachment to the Proposal and are excluded from the page count.
5. Examples of Work (not included in page count)
  - a) Provide one example of each of the following drawing types. These drawings should be typical to the level of deliverable normally produced by the shipyard, and should be representative of what would be provided under article 17(D) of the VCA.
    - Piping Details

- Joiner Details
  - Foundation Details
  - Electrical or electronics diagram;
- b) Provide detailed photos of typical fit and finish details for commercial vessels. Photos should include joiner, linings, headliners, galleys and other details relevant to the shipyard's approach to this project.
- C. Forms
1. Each of the following forms must be included with the Proposal. The forms are excluded from the page counts identified above, and may include spreadsheets or other attachments as may be needed to clarify certain information or allow for additional space.
- a) Vessel Construction Agreement
  - b) Price Proposal Form
  - c) Milestone Payment Proposal Form
  - d) Rate Schedule Form
  - e) Exceptions Form

#### **4. PREPARATION OF PROPOSAL**

- A. The Offeror shall have sole responsibility for carefully reviewing the Contract and Specifications, and for thoroughly investigating and informing itself with respect to all matters pertinent to this RFP and its anticipated performance under the Contract. Any failure of an Offeror to do so shall be at its sole risk. All submitted Proposals shall become binding as of the Proposal Due Date;
- B. The Offeror shall not rely upon any oral statement made or any written information provided by Owner, its employees or agents, nor upon any other information provided by or originating from any of the foregoing, except as explicitly set forth in this RFP;
- C. All costs incurred by an Offeror, including the Offeror awarded the Contract, in the preparation of its Proposal or its participation in this RFP, including, but not limited to, all costs incurred with respect to the review of the Contract and Technical Specification, third party consultants and investigation and informing itself with respect to matters pertaining to its Proposal and this RFP, shall be for the Offeror's sole account and shall not be reimbursed by Owner.

#### **5. MODIFICATION OF PROPOSALS**

- A. A Proposal which has been submitted to Owner may be modified at any time prior to the Proposal Due Date;
- B. In order to modify its Proposal, the Offeror must submit a Revised Proposal, clearly identified as such, which expressly supersedes and replaces the earlier Proposal from the Offeror; the Revised Proposal must identify the date of the earlier Proposal which it is superseding and replacing. The Revised Proposal shall clearly identify all revisions made therein to the earlier Proposal;
- C. Revised Proposals are subject to the requirements of Section 2, above, and Section 3, above, and must be delivered to and received by Owner on or before the Proposal Due Date;
- D. Proposal may not be modified or revised after the Proposal Due Date;
- E. Proposals which have been modified by a Revised Proposal will not be considered by

Owner and will be returned to the Offeror; only the Revised Proposal will be considered.

## **6. WITHDRAWAL OF PROPOSALS**

- A. An Offeror may withdraw its Proposal at any time prior to the Proposal Due Date;
- B. Proposal will be deemed withdrawn by the Offeror upon receipt by Owner of a Withdrawal of Proposal on the form provided with this RFP at the office identified in section 2, above, on or before the Proposal Due Date;
- C. A Proposal which has been withdrawn pursuant to this section will not be considered by Owner and will be returned to the Offeror;
- D. A Proposal may not be withdrawn after the Proposal Due Date for any reason, including, but not limited to, errors or omissions made therein, (however, if Owner becomes aware of errors or omissions in any Proposal, it may reach out to the Offeror for clarification thereof.).

## **7. OPENING OF PROPOSALS**

Proposals will be opened in private, and no Offeror will be allowed to be present.

## **8. EXCEPTIONS**

- A. Offerors shall be entitled to take exception to any term or condition of this RFP and/or the Vessel Construction Agreement. Exceptions to the Contract Specification and Drawing package may be taken for Owner to consider but Proposals shall not assume these exceptions and pricing and proposed schedule should reflect the Contract Specification and Drawing package as written or officially amended;
- B. All exceptions shall be clearly stated on the Exceptions form provided in this RFP. Each exception shall be separately stated, shall identify the relevant document and section of that document. Any exception shall clearly identify the reason(s) for taking the exception, shall propose a clearly stated alternative, and, if applicable, shall specify any cost impact or savings associated with the exception;
- C. Owner shall have the right to reject any Proposal which contains exceptions on the basis that it is nonconforming and non-responsive, and may reject such Proposal or give such Proposal lesser consideration as in its sole judgment and discretion it believes appropriate.

## **9. EVALUATION OF PROPOSALS**

- A. The evaluation of Proposals will be based upon criteria which Owner, in its sole judgment and discretion, believes to be in its best interests.
- B. Owner shall have the right to reject any Proposal which it, in its sole judgment and discretion, believes to be unsatisfactory or unresponsive, and may, as well, at any time up to the award of the Contract, withdraw this RFP and elect not to award the Contract.
- C. Subsequent to the opening of Proposals, but prior to award of the Contract, Owner shall have the right to contact any Offeror to request additional information, request interviews, negotiate any item and/or clarify the Offeror's Proposal; Owner may do so without disclosure to any other Offeror of such inquiry or of the information derived from such inquiry.

## **10. AWARD**

- A. Owner shall have the right to award the Contract to an Offeror which, in Owner's sole judgment and discretion, has provided a Proposal which is in Owner's best interests. Owner shall have the right to award the Contract to other than the lowest bidder.
- B. Owner shall have the right to determine not to award the Contract, and/or to rebid, restate or cancel this RFP.
- C. The award, if any, will be announced by email to the successful Offeror, with all other Offerors to receive notice that their Proposals have not been accepted.
- D. Owner shall not identify, nor shall it be required to identify, to any Offeror or to any other, the basis upon which it awarded the Contract to the successful Offeror and/or rejected the Proposals of any other Offeror.
- E. Final award is contingent upon approval of the California Board of Pilot Commissioners.

## **11. PROTEST OR APPEAL OF AWARD**

No Offeror shall have any right to protest or appeal the award of the Contract.

## **12. QUESTIONS REGARDING THE RFP**

- A. Any questions regarding this RFP or any aspect of the project must be made in a written format and submitted by e-mail to John Sainsbury at [jsainsbury@maritimeconsultingpartners.com](mailto:jsainsbury@maritimeconsultingpartners.com);
- B. Owner shall have the sole option of determining whether a response to a question is necessary or appropriate under the circumstances;
- C. If Owner elects to respond, it shall have the further option of determining whether it shall respond only to the Offeror raising the question or to all Offerors based upon the materiality of the question;
- D. If Owner elects to respond to a question, its response will be made by email.

## **13. CONFIDENTIALITY**

- A. All information received by Owner in response to this RFP, including Proposals and all other information, shall be treated as confidential and shall not be disclosed to any person or entity other than Owner (including its members, agents and representatives as may be necessary for purposes of this RFP), or as required by law.
- B. No Offeror shall be entitled to any Proposal or other information provided by or with respect to any other Offeror, nor shall any Offeror or other person or entity be entitled to any information from Owner pertaining to this RFP, the Contract or the evaluation of Proposals.

## **14. RIGHTS RESERVED**

Owner may, at any time up to final award of the Contract: postpone, withdraw and/or cancel this RFP; alter, extend or cancel any due date; and/or alter, amend, withdraw or cancel any requirement, term or condition of this RFP.

## **15. INTEGRATION**

This RFP, including all documents attached hereto and/or referenced herein, including without limitation the Invitation For Proposals, the Participation and Confidentiality Agreement, the Vessel Construction Agreement, the Performance Specification, and all other documents and items specifically referenced in any of the foregoing, the Proposal and any executed and submitted Exceptions, Withdrawal of Proposals and Revised Proposals, constitutes the final agreement between the parties with respect to this RFP, expressly superseding and replacing all prior and contemporaneous communications, understandings and agreements whatsoever.

## **16. HEADINGS**

The headings used in this RFP are for convenience of reference only; they are not substantive and shall not be used to interpret the agreement between the parties.

# ATTACHMENT 1

## Contract Specification and Drawing Package

Documents are available for Downloading.

Contact [JSainsbury@maritimeconsultingpartners.com](mailto:JSainsbury@maritimeconsultingpartners.com) to gain access.

Number	Title
22115.01-070-01	General Arrangement & Tank Plan
22115.01-070-03	Hull Lines Plan
22115.01-070-05	Tonnage Plan
22115.01-100-01	Structural Arrangement
22115.01-160-01	Cradle Arrangement and Details
22115.01-180-01	Propulsion Foundations
22115.01-200-01	Propulsion Arrangement
22115.01-201-01	Machinery and Equipment Arrangement
22115.01-301-01	Electrical One-Line Diagram
22115.01-330-01	Lighting Plan
22115.01-401-01	Bridge Arrangement
22115.01-422-01	Navigation Lights and Antennas Arrangement
22115.01-510-01	HVAC Schematic
22115.01-514-01	Chilled Water System
22115.01-521-01	Bilge, Fire, and Washdown System
22115.01-524-01	Seawater Service System
22115.01-533-01	Potable Water System
22115.01-536-01	Freshwater Cooling System
22115.01-541-01	Fuel Oil System
22115.01-551-01	Compressed Air System
22115.01-563-01	Engine Exhaust System
22115.01-572-01	Diesel Exhaust Fluid System
22115.01-593-01	Sanitary System
22115.01-635-01	Insulation Plan

## **ATTACHMENT 2**

### **Vessel Construction Agreement**

# ATTACHMENT 3

## Price Proposal Form

(SAMPLE FORM, Contact [JSainsbury@MaritimeConsultingPartners.com](mailto:JSainsbury@MaritimeConsultingPartners.com) for the excel version)

### Attachment 3: Price Proposal Form

#### San Francisco Bar Pilots

Offeror:

Date:

Proposed Vessel Completion Date:

The categories below correspond to the Technical Specification where applicable.

WBS Group	Category	Total Hours (LOE)	Price	Additional Notes:
NA	PERFORMANCE BOND	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
000	GENERAL DESIGN AND CONSTRUCTION REQUIREMENTS (BUT NOT INCLUDING 090.6 and 092)	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
090.6 & 092	DELIVERY TO SAN FRANCISCO AND ACCEPTANCE TRIALS IN SAN FRANCISCO	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
100	STRUCTURE	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
200	PROPULSION PLANT	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
300	ELECTRICAL	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
400	COMMUNICATIONS, NAVIGATION, AND SHIP CONTROL	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
500	MACHINERY	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
600	OUTFITTING	<input style="background-color: yellow;" type="text"/>	\$ -	<input style="background-color: yellow;" type="text"/>
<b>Total</b>		<b>0</b>	<b>\$ -</b>	

Instructions: Offeror shall complete all yellow cells (Additional Notes as needed). All price categories shall have an associated value.



# ATTACHMENT 5

## Rate Schedule Form

(SAMPLE FORM, Contact [JSainsbury@MaritimeConsultingPartners.com](mailto:JSainsbury@MaritimeConsultingPartners.com) for the excel version)

### Attachment 5: Rate Schedule Form San Francisco Bar Pilots

Offeror:   
Date:

The rates below are established for change orders and remain in effect for the duration of the Contract.

Trade / Category	Unit Price (Sraight Time)	Unit Price (Overtime)	Additional Notes:
<i>*Sample categories, amend as needed to cover shipyard's standard billing categories.</i>			
Engineering	\$ -	\$ -	
Project Management	\$ -	\$ -	
Welder/Fitter	\$ -	\$ -	
Firewatch/Laborer	\$ -	\$ -	
Machinist/Mechanic	\$ -	\$ -	
Pipe Fitter/Plumber/Mechanic	\$ -	\$ -	
Electrician	\$ -	\$ -	
Carpenter	\$ -	\$ -	
Yard Support	\$ -	\$ -	
	\$ -	\$ -	
Yard Services (Cranes, lifts, etc., please list any that apply)	\$ -	\$ -	
	\$ -	\$ -	
	\$ -	\$ -	

	Percent	
Subcontractor Mark-up (%)		
Material Mark-up (%)		

Instructions: Offeror shall complete all yellow cells (Additional Notes as needed).

# **ATTACHMENT 6**

## **Exceptions Form**

# EXCEPTIONS

To: John A. Sainsbury  
Maritime Consulting Partners, LLC  
[jsainsbury@maritimeconsultingpartners.com](mailto:jsainsbury@maritimeconsultingpartners.com)

Pursuant to section 8 of the Request for Proposals, the undersigned Offeror states the exceptions identified below. Each exception must be separately numbered, must identify the relevant section or subsection of the Request for Proposals, Contract or other document, and must propose clearly stated alternative language.

The foregoing exceptions shall be deemed fully incorporated into Offeror's Proposal dated \_\_\_\_\_, provided that this form has been completed, properly executed and attached to said Proposal.

DATED : \_\_\_\_\_

OFFEROR : \_\_\_\_\_  
Name of Offeror

: \_\_\_\_\_  
Authorized Signature

: \_\_\_\_\_  
Printed Name and Title

# **ATTACHMENT 7**

## **WITHDRAWAL OF PROPOSAL FORM**

# WITHDRAWAL OF PROPOSAL

To: John A. Sainsbury  
Maritime Consulting Partners, LLC  
[jsainsbury@maritimeconsultingpartners.com](mailto:jsainsbury@maritimeconsultingpartners.com)

The undersigned Offeror withdraws its Proposal dated \_\_\_\_\_.

DATED : \_\_\_\_\_

OFFEROR : \_\_\_\_\_  
Name of Offeror

: \_\_\_\_\_  
Authorized Signature

: \_\_\_\_\_  
Printed Name and Title

# ATTACHMENT 8

## Station Boat Legacy Drawing Package

Documents are available for Downloading.

Contact [JSainsbury@maritimeconsultingpartners.com](mailto:JSainsbury@maritimeconsultingpartners.com) to gain access via Dropbox.